



Associate Professor Emilien PROST

Academic Department: Finance, Accounting and
Management Control

Email: emilien.prost@essca.fr

RESEARCH INTERESTS

- Organizational Economics
- Monitoring
- Personnel Economics
- Behavioural Contract Theory
- Experimental Economics

TEACHING DOMAINS

- Macroeconomics
- Microeconomics
- Corporate Finance
- Accounting

EDUCATION

Highest degree :

- | | |
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| 2019 | Doctorate/PhD, Economics, Université de Lorraine, France
<i>Legitimacy and Incentives in an Authority Relationship</i> |
| 2014 | Master, Game Theory, Experiments and Applied Econometrics, Université Lumière Lyon 2, France |
| 2009 | Master, Finance, Université Panthéon-Sorbonne - Paris 1, France |

PROFESSIONAL EXPERIENCE

Academic experience and positions

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| Since 2025 | Associate Professor, ESSCA School of Management, France |
| 2019 - 2025 | Assistant Professor, ESSCA School of Management, France |
| 2018 - 2019 | Adjunct Lecturer, Mines Nancy, France |
| 2017 - 2019 | Adjunct Lecturer, Université de Lorraine, France |
| 2017 - 2019 | Research and Teaching Assistant, Mines Nancy, France |
| 2017 - 2017 | Visiting Student, Ludwig-Maximilians-University Munich, Germany |
| 2016 - 2016 | Visiting Student, University of Warwick, United Kingdom |

PROFESSIONAL EXPERIENCE

Professional experience

- 2009 - 2013 Audit, Advisory and Accounting firm, PricewaterhouseCoopers, Slovenia
- 2008 - 2008 Consulting in Banking Marketing, GM Consultants & Associés, France

INTELLECTUAL CONTRIBUTIONS

Peer-reviewed Articles

GROLLEAU, G., MZOUGH, N. and PROST, E. (2024). The Timing of (Green) Incentives: Exploiting Opportunity Windows. *International Review of Environmental and Resource Economics*, 18(4), pp. 491-521.

PROST, E. and DEL LO, G. (2023). A Bayesian Approach of the Consequence of Failure on Inequality Acceptance: Experimental Evidence. *Managerial and Decision Economics*, 44(8), pp. 4707-4721.

Conference paper (with selection committee)

PROST, E. and KARAKOSTAS, A. (2024). Having Experience in the Trenches. In: 14th International Conference of the French Association of Experimental Economics (AFSEE). Grenoble.

PROST, E. (2023). What Kind of Ability Bolsters the Legitimacy of Leaders? In: The XXXVII Jornadas de Economía Industrial - JEI 2023. Bilbao.

PROST, E. (2023). What King of Ability Bolsters the Legitimacy of Leaders? In: European ESA Meeting. Exeter.

Practice-oriented contributions

MZOUGH, N., PROST, E. and GROLLEAU, G. (2024). Bonificaciones, ascensos... Los incentivos "buenos" no bastan, también es cuestión de timing. Dirigentes Digital.com, Spain.

MZOUGH, N., PROST, E. and GROLLEAU, G. (2024). Primes, promotions ... Les « bonnes » incitations ne suffisent pas, c'est aussi une question de timing. The Conversation, France.